

Cum susținem mediul universitar în procesul digitalizării

Digitalizarea universităților prin fonduri PNRR

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We are a global leader in Digital Transformation & Cybersecurity

At the epicentre of Digital Transformation (DX), where advanced vendor relationships meet proprietary solutions & services

100s of vendor relationships, covering all aspects of DX	80k B2B customers to draw DX experience from	Full suite of DX solutions for any organization	R&D for complementary products, including AI
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With a global presence focused on local outcomes in emerging markets

c.60 countries of operation	London headquarters of the global organization	c. 30 years of experience in the IT market	11 24/7 delivery centres, serving customers in 8 languages
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And with unique combination of scale, capabilities, and offerings

\$1.6b FY23 gross revenue	All buying methods supported by our systems and organization	c. 6.4k employees, delivering value to customers	14 recent acquisitions to expand capabilities and align closer to customers
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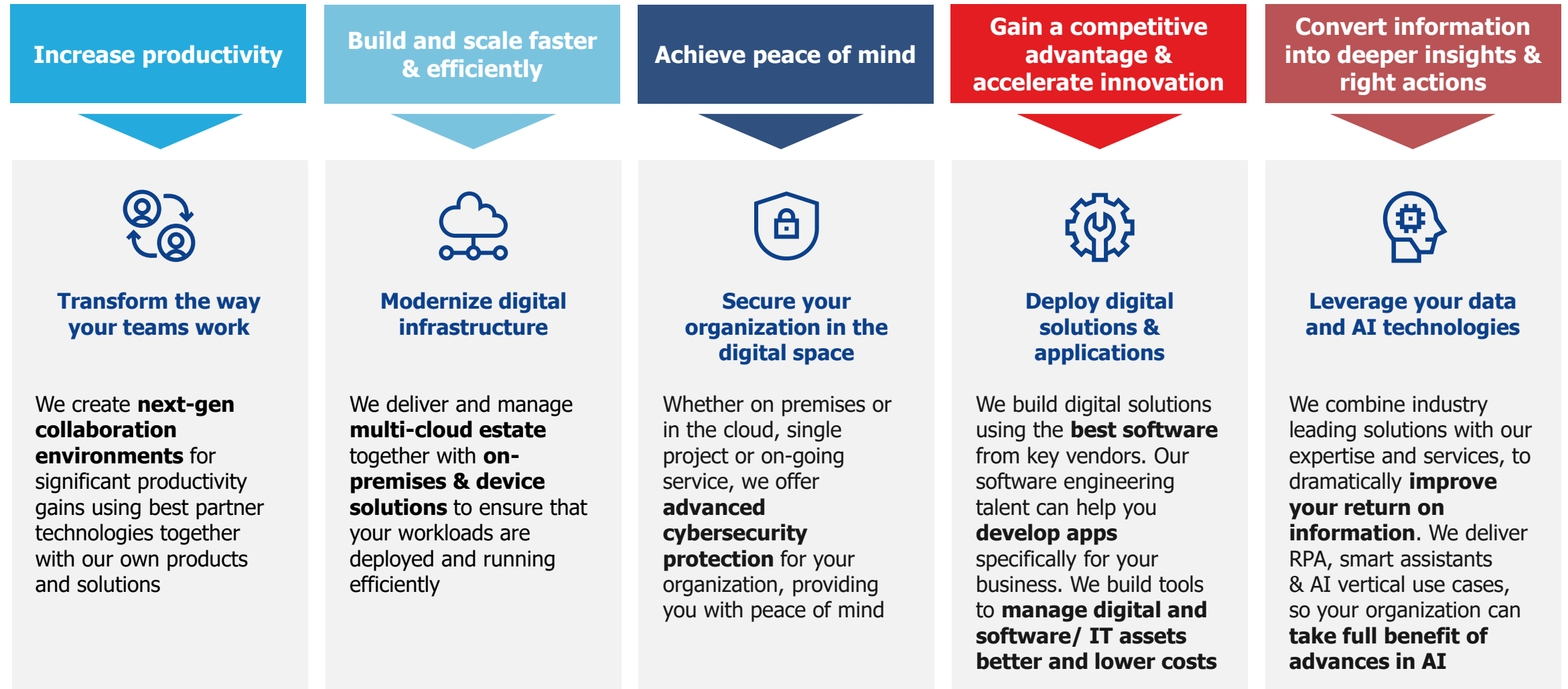
We don't stop at tech. We help you achieve meaningful digital transformation (DX)...



100s of vendor-partners... ...connected by Noventiq's solutions & services with... ...~80,000 Customers



... and unlock full potential of your organization



With comprehensive digital transformation solutions & services portfolio

Full solutions provider



Cloud



Software



Hardware

- The most established & innovative vendors
- Advanced statuses and proficiency
- Experts in licensing, consumption & transformation
- As a single procurement, subscription or as-a-Service

Comprehensive services portfolio



Hybrid Infrastructure



AI & Data (Next-Gen)



Cybersecurity



Multi-cloud Services



Future Workplace



Customization Services

- Global, secure and effective
- For infrastructure, applications and data
- Supported at every stage of implementation
- Vertical use cases

Additionally, our Digital Platform underpins customer interactions & delivers a differentiated experience

Noventiq Services

Digital Transformation and Innovation	Custom App development <i>Custom solution for specific customer requirement</i>	Low-code App development <i>Power Platform, RPA</i>	Application modernization <i>Migration to PaaS / Domino migration</i>	Digital Solution <i>Computer Vision, IoT, Blockchain, etc.</i>	Business Solution <i>Dynamic / Axapta Support</i>
Security	Penetration testing / Security Assessment	Identity & Access Management <i>AD Hardening, Design and implement</i>	M365 Security <i>Design & Implement of MFA, Cloud App Security etc.</i>	Azure Security <i>Sentinel, Security Center, DDOS, WAF etc</i>	Security Operation Center <i>Detect and prevent potential attacks</i>
Modern Workplace	Cloud Accelerator Workshops <i>Discovery workshops and assessments</i>	M365 Migration and Deployment Projects <i>Email, Teams, Intune, etc</i>	M365 Adoption and Change Management <i>drive the change in organisation</i>	Power Platform Solutions / O365 Voice Add-ons <i>Desk booking, vacation request, Total Voice, etc.</i>	Managed Services & Support
Cloud Infrastructure	Cloud Ramp-up workshops <i>Hands-on Training for customer IT team for Cloud Infra (Azure, AWS, GCP)</i>	Hybrid Cloud Foundation / Cloud Migration <i>Planning, design, implementation projects (Azure, AWS, GCP)</i>	Cloud Assessment / Azure Health Check <i>Azure, AWS or GCP assessment</i>	Azure Governance / Cloud Management <i>Implement governance policies to enforce company standards</i>	Managed Services <i>Maintenance of Azure Infra, monitor, backup, etc.</i>
Traditional Infrastructure	Active Directory <i>Assessment, design planning, implementation</i>	Server Management and Virtualization <i>Windows Server management, Hyper-V, Vmware etc.</i>	System Center / Private Cloud <i>(SCCM, SCOM, SCSM, SCVMM)</i>	SAM Services <i>Software asset management</i>	Support & Managed Services <i>Managing customer infrastructure</i>
Hardware	Office Device <i>Audio conference, headsets, microphones, cameras.</i>	Computers & Personal Devices* <i>PC, Laptops, Devices, phones, Macs</i>	Servers* and Storages <i>Datacentre Equipment – blades, servers, Power Supply, UPC devices.</i>	Network Equipment* <i>Switches, Routers, Firewalls etc</i>	Bundled Solution* <i>Hardware + Software – AzureStack, VxRails</i>

We are a leading Microsoft partner

We specialize in multi-cloud with a focus on Microsoft technology. Noventiq's customers enjoy a comprehensive portfolio of Microsoft cloud services, supported by all 6 Solution Designations, alongside our own services for transformation, management, security and modernization

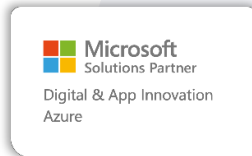
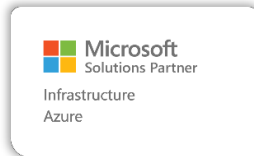
25+
Years of
collaboration

600+
Microsoft Certified
Professionals

One of 10
Microsoft globally-managed
partners worldwide

Best licensing practices
LSP authorization in 36 countries
CSP authorization in 50+ countries
SPLA reseller for 8 years

Microsoft Partner of the Year
 Bulgaria
 Cambodia x2
 Malaysia
 Vietnam x2
2021
2022



11 Advanced Specializations

Microsoft Partner
 Since 2019
Azure Expert MSP

Azure

- Infra and Database Migration to Microsoft Azure
- Microsoft Azure Virtual Desktop
- Kubernetes on Microsoft Azure

Security

- Cloud Security
- Identity and Access Management
- Threat Protection
- Information Protection and Governance

Modern Work & Business Apps

- Adoption and Change Management
- Calling for Microsoft Teams
- Teamwork Deployment
- Microsoft Low Code Application Development

Six reasons to partner with Noventiq for your DX

- 1** Recognized by customers, vendors, and market experts as a reliable, proficient and highly-qualified **Digital Transformation market leader** with c. 30 years of experience
- 2** **Single point for all your IT needs:** solving all tech-related issues, building multi-vendor solutions & providing support, and ensuring success in even the most complex transformation projects
- 3** Always on point. **We know where you should go next on your DX journey, and we can help you get there.** We speak your language in almost 60 countries
- 4** **Our own platforms, innovation, knowledge & experience** are available to accelerate your Digital Transformation and to optimize the way you operate
- 5** Our advanced vendor relationships including the one with Microsoft and other leading public cloud providers translate into tangible **business value during your transformation**
- 6** The **best talent in the industry** thanks to our unique long-term employee-partnership approach



Mulțumesc!

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